



### THE POSITION

Reporting to the Innovations Director, your role will be to ensure that your team invent and develop proposals and technical solutions which differentiate Lambert from the rest of the industry whilst ensuring your team are safe, creative, satisfied and engaged.

### RESPONSIBILITIES

- Provide leadership by example to promote a highly engaged team. Instil creativity and manage the team's personal development. Constantly promote Lambert values.
- Constantly advance Lambert's knowledge of market needs, supply chain developments and emergent differentiating technologies.
- Ensure Lamberts products continue to embed technology advancements which add value throughout the products operational lifecycle
- Constantly align the facility and resource to provide a highly respected consultancy service
- Manage Applications to developed proposals which provide maximum value and confidence to our customers
- Ensure that all relevant stakeholders are engaged and underwrite proposals and technical solutions
- Be the QC gate for proposal concepts, estimates and technical solutions.
- Support Projects by developing solutions and processes which provide maximum value and confidence to the team
- Leverage maximum gains from HMRC corporation tax incentives. Deliver services and products in the most cost effective manner. Display prudence in the management of the departments operating costs. Manage cash flow.
- Continually measure and achieve the Innovations and Applications departments' performance to its KPI's through continual measuring. Report department's performance to the Innovations Director.
- Set and maintain the quality of output of the Innovations and applications teams through Lamberts Business Management Systems (BMS)

**POSITION:**  
Innovations &  
Applications Manager

**DEPARTMENT:**  
Innovations &  
Applications

**TYPE:**  
Full Time

**LOCATION:**  
**Lambert**  
Station Estate  
Tadcaster  
North Yorkshire  
LS24 9SG  
United Kingdom

## DESIRED SKILLS & EXPERIENCE

- Ability to manage multiple shifting priorities, demands and timelines simultaneously.
- Experience of managing a technical development process from blue sky thinking to delivering a commercially viable process capable solution.
- Understand how an automation solution is delivered from concept to sign off
- Experience of working in a creative role and providing innovative solutions.
- Experience in evaluating knowledge gaps and developing road maps to a technical solution
- Experience of applying technical due diligence
- Experience of managing and mentoring a team in a technical environment associated with the development of industrial automation.
- A proven, high level of understanding of mathematics, physics, process engineering and automation.
- Experience within a practical engineering role
- Knowledge of British and international standards relative to the design and installation of industrial automation systems.

## THE PERSON

We are looking for someone who is HNC, HND with experience aligned to factory automation or BEng, BSc, MEng in a relevant subject.

You will have well developed team leadership skills and have sound knowledge and perception to understand both our internal and external customer needs.

Good negotiation and commercial skills along with a strong understanding of market pricing and competitor influence.

Developed IT skills – MS Office, MS Project, Familiar with 3D CAD packages and an awareness of industrial

**If you would like further information or details of the full job description please contact HR. If you wish to apply please forward a copy of your CV together with a covering letter to [hr@lamberteng.com](mailto:hr@lamberteng.com) no later than **Friday 14<sup>th</sup> April 2017**.**

**Please ensure that your current line manager is aware of your application.**