



## THE POSITION

Lambert is looking for an Applications Engineer to deliver a full technical, conceptual and costing service to Lambert.

## RESPONSIBILITIES

- Interpret the opportunity's sales strategy and develop appropriate technical solutions
- Conceptualise realistic and viable technical solutions
- Technically support Technical Sales Engineers
- Act as internal consultant to projects
- Develop required specifications for suppliers
- Generate representations of technical solutions
- Generate costings and estimates of technical solutions
- Technically and commercial evaluate change requests when Lambert has technical ownership over the solution
- Evaluate any engineering change requests when Lambert has technical ownership of the solution, supporting the project's dedicated Programme Manager. This evaluation will ensure that any changes are technically and commercially viable by delivering technical solutions and ensuring business resources are in place before delivering back to projects team.
- Work with all Lambert colleagues to ensure that our internal customer ethos is delivered and maintained through everything we do including right first time, on time and in full.

**POSITION:**  
Applications  
Engineer

**DEPARTMENT:**  
Innovations

**TYPE:**  
Full Time

**LOCATION:**  
**Lambert**  
Station Estate  
Tadcaster  
North Yorkshire  
LS24 9SG  
United Kingdom

## DESIRED SKILLS & EXPERIENCE

A proven, high level of skill in the following areas:

- Experience of working in an automation environment
- A proven, high level of understanding of general engineering, assembly processes, web conversion and technology building blocks.
- The ability to conceptualise complex and value added automation solutions, through application and development of innovative in-house processes and incorporating the best technology available.
- Experience of presenting solutions and supporting the Market Development Team.
- A proven, high level of commercial awareness including manufacturing techniques and development times to aid automation costings.

## THE PERSON

- A degree or vocationally educated (HNC, HND, apprenticeship) with a proven understanding of engineering and automation developed from a design role.
- Strong organisational, time management and presentation skills with a professional approach to business problem solving in a customer environment and the ability to manage multiple projects simultaneously.
- Good negotiation and commercial skills along with an understanding of market pricing and competitor influence.
- Strong familiarity with design software such as Solid works, AutoCAD and MS office
- Strong written, verbal, communication and interpersonal skills.
- Experience of working both independently and in a team oriented collaborative environment.
- Can promptly react to shifting priorities, demands and time lines through analytical and problem solving capabilities.
- Ability to prioritize, effectively execute tasks and bring projects to successful completion demonstrating flexibility during times of change.
- Ability to elicit cooperation from a wide variety of sources, including upper management, clients and other departments.
- Valid Driving Licence

**Closing date: 29<sup>th</sup> July 2018**

**If you would like further information or details of the full job description please contact HR. If you wish to apply please forward a copy of your CV together with a covering letter to [hr@lamberteng.com](mailto:hr@lamberteng.com).**